

# Export to USA: Trade compliance and tariff mitigation strategies

Washington D.C., April 10, 2024

🕒 9.30 – 11.30 (EST) / 15.30 - 17.30 (GMT+1)

## Introductory remarks

Marco Felisati, Head of Confindustria's office, Washington DC

## KPMG Workshop

Moderator: Massimo Fabio, Partner KPMG

Speakers: Jason Given, Managing Director KPMG and Tom Regolino, Senior Manager KPMG

### Transacting Business in the United States

Evolution of US Customs Legislation

Communicating with U.S. Customs and Border Protection (CBP)

Common Incoterms to consider

Understanding Customs controls at U.S. border to facilitate clearance of goods

### Trade Compliance Considerations

Process of requesting a Binding Ruling from CBP for the purposes of classification, origin, valuation, etc.

Customs requirements for different types of goods

W8BEN-E regulation

E-commerce requirements

### Mutual Recognition Programs

State of play and possible developments for

Authorized Economic Operator (AEO) and;

Customs Trade Partnership Against Terrorism (CTPAT)

### Cost Savings Opportunities

Foreign Trade Zones

Bonded Warehouses

Duty Drawback

First Sale for Export

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## Concluding remarks

Marco Felisati